



2018 TOAL Mini Institute

The Importance of Contract Management

Sunday, September 30
1:00 pm – 4:00 pm
Embassy Suites • Frisco, TX

The 2018 TOAL Mini Institute, The Importance of Contract Management, will be facilitated by several former TOAL Past Presidents. This will be an inter-active working session with potential benefits of learning the value of investing in contract management, determining the best contract management processes, identifying the required resources and implementing contract management.

Often there are several ways of handling Contract Management through Procurement. Contract Management does involve making an investment, setting the groundwork and actual contractual verbiage and follow up. This mini-institute will cover the resources, processes, contractual terms and documenting the review and follow up. We will use several different examples of contracts and will work as a team in determining the best contract management techniques to assure that the performance on the contract is completed as per the agreement.

Do we really have time to do contract management? Can we afford not to invest in Contract Management? Come to the mini-institute and be part of the solution for procurement and your institution.

Facilitators

Carol Barnhill C.P.M., CPPO, APO, is the Director of Procurement Services for Arkansas State University-Jonesboro. Carol has been the Director for 19 years after serving as the assistant director for 7 years. She also services as the appointed purchasing official for the university to the state of Arkansas. Carol served as the national board President for NAEP in 2011-12 and has served two terms as TOAL President: 2003-2004 and 2006-2007. She also served as TOAL Treasurer from 2004-2008. She was awarded the Distinguished Service Award from NAEP in 2013 and E&I David H. Lord Cooperative Purchasing Award in 2018.

Jane Benton, CPPO, is the Vice President of Government Sourcing Solutions, a company whose mission is to help America's state, local, and higher education procurement managers. She brings 30+ years of public sector experience and a deep understanding of the procurement, budgetary, and operational challenges facing today's government officials. Jane was the Chief Procurement Officer (CPO) for the State of Arkansas for six years and has extensive experience in both higher education and K-12 institutions. Her professional organization involvement includes NAEP, TOAL (President 2000), NIGP, NASPO, and NASCA.

Mary Sue Goldwater, C.P.M., is the Executive Director – Compliance Management for E&I Cooperative Services. She has been purchasing and contracting on behalf of higher education for more than 42 years. After retiring from Texas A&M University in College Station where she served as Associate Director of Purchasing Services in 2005, she joined the contracting team at E&I Cooperative Services. Mary Sue holds a Lifetime C.P.M. certification. She was a former member of the National Association of Educational Procurement's (NAEP) Board of Directors (District V Board Member). She is currently on the NAEP Program Committee for the 2019 meeting. She also served as a faculty member for the NAEP "Professional" Institute for four years and has served on the NAEP Program committee several times. On the Regional level, she served as President of NAEP's TOAL region in 2002 and immediate past president in 2003.